



Episcopal
SENIORLIFE
Communities

Life. Inspired every day.

A frame by frame

YEAR IN *Reviews*



Leader's Message

As we reflect on the past year at Episcopal SeniorLife Communities (ESLC), I am filled with gratitude and pride for all we have accomplished together. The 2023 Annual Report marks another chapter in our service, innovation and community-building history.

It is hard to believe that, in 2023, we celebrated the 10th anniversary of Beatrice Place. This moderately priced apartment community—combined with our signature Neighborhood Program offering on-site health and wellness programs with community partners—has been so well-received as a housing model that we broke ground on a similar prototype in E. Irondequoit this past June. The new community, Ellen's Place, is our 9th campus and showcases our ongoing commitment to meeting our region's evolving needs and creating opportunities for older adults with moderate incomes.

2023 marked the successful conclusion of the Quiet Quest Campaign, exceeding the initial goal by an impressive 11%. This comprehensive campaign supports the growth and strength of our strategic pathways: 1) enrich experiences; 2) expand community programs; 3) empower staff; and 4) embrace our faith-based culture

and social responsibility. Thank you to all the donors, community partners, staff members and board members who contributed to this campaign.

Each program gained steam in 2023 with in-person events back in full swing, increased membership and occupancy. Our promise of "Life. Inspired every day." has been exhibited vibrantly throughout the year, thanks to the diverse programs, activities, celebrations and community events that have brought us together—and to those many hands to who make them happen. In this edition, you will see highlights from the last year of these special events.

Looking ahead, we are optimistic and enthusiastic for the next year as we continue to grow and develop our workforce and programs. As we do so, we remain focused on community needs and committed to creating new opportunities that will enrich the lives of older adults in our community.

I extend my heartfelt thanks to our dedicated staff, volunteers, donors and community partners for their support and commitment. Together, we will continue to make a difference in the lives of older adults and build a future where they can thrive.

Lisa Marcello

Lisa Marcello
ESLC President/CEO

As we reflect on the highlights of 2023 at ESLC, we celebrate the meaningful growth and expansion of programs and services. As we look ahead to 2024, we continue to focus on creating opportunities to provide positive impact on the lives of staff, program members and residents we are privileged to serve.

Kathleen Whelehan

Kathleen Whelehan
Board Chair



550
dedicated
employees



JANUARY

Anne Licata marks her centennial celebration at **Brentland Woods**.
Ashley Woods residents showcase winter-themed projects.
Rockwood Center hosts a special lunch for residents, staff and program participants.

FEBRUARY

Beatrice Place's craft group makes Valentine's Day festive with themed crafts and a party.
Brentland Woods commemorates Black History Month with events all month.
Pinehurst and **Upper South Street** friends express affection.

MARCH

Valley Manor residents flaunt stylish hats after an educational presentation.
The Gardens at Penfield Square program participants delight in Art with Stacy.
Beatrice Place honors Barnard Fire Department as Channel 8's First Responder spotlight.

APRIL

River Edge Manor residents kickoff spring with watercolor painting lessons.
Brentland Woods competes in a soup-off at Henrietta Senior Center.
270 on East program participants plant herb gardens for their apartments

MAY

United Way Day of Caring volunteers assist across ESLC campuses.
Chef Larry leads a cooking demonstration at **Rockwood Center**.
Josephine Giarratano teaches an Italian cooking class at **River Edge Manor** for fellow residents

JUNE

ESLC breaks ground on our ninth campus in Irondequoit, **Ellen's Place**.
Pinehurst residents show their unique style on National Sunglasses Day.
ESLC Catering & Hospitality team joins the Alzheimer's Association cook-off, An Affair to Remember.
Brentland Woods enjoys summer's onset with outdoor games.

JULY

A **270 on East** participant throws the first pitch at Rochester Red Wings' Episcopal Nite.
ESLC campuses unite for a cookout at Ontario Beach Park.
River Edge Manor residents learn hula hooping at a patio luau, while **Ashley Woods** residents plant garden beds.

AUGUST

ESLC's 26th Golf Tournament raises more than \$135,000 for **Ellen's Place**.
Eileen Mallory Desormaux earns the Spirit Award.
Pinehurst hosts a breakfast open house for healthcare professionals.
Ashley Woods residents customize walkers with personalized plates.

SEPTEMBER

Beatrice Place marks its 10th anniversary with a resident and staff party.
Episcopal Church Home residents and staff showcase healthcare careers in a new video.
Valley Manor enjoys a special presentation from WXXI.

OCTOBER

ESLC honors staff with milestone work anniversaries.
The **Gardens at Penfield Square** participants ride a train in Arcade to see fall foliage.
Loren Ranaletta receives the ICON award from Rochester Business Journal.
Upper South Street displays Halloween décor on apartment doors.

NOVEMBER

Cheers to volunteers! **Volunteers** are celebrated throughout **ESLC**.
Seabury Woods displays new sensory-driven renovations in the memory care.

DECEMBER

Holiday celebrations were held throughout **ESLC**.
Residents, program participants and staff members created cherished memories gathering to celebrate together with exquisite food, captured moments and live entertainment.

Quiet Quest

As ESLC wraps up another remarkable year, it is with great pride and gratitude we successfully completed our 4-year comprehensive campaign, the Quiet Quest. In celebrating this significant milestone, we recognize that our quest continues—a quest driven by our commitment to fostering meaningful connections and nurturing partnerships that enrich the lives of those we serve.

Since our humble beginnings in 1868, ESLC has steadfastly upheld the Christian values upon which we were founded. Our dedication to these principles has been the guiding force behind our mission, guiding us as we strive to make a positive impact in the lives of older adults and their families.

The Quiet Quest campaign was a heartfelt tribute to the visionary Episcopal women whose quiet perseverance and determination paved the way for establishing the Episcopal Church Home. The overwhelming response to this campaign is a testament to the enduring spirit of community that has defined ESLC since its inception.

As we look ahead to the future, we do so with a deep sense of appreciation for your support and dedication. Your belief in our mission and your ongoing commitment to ESLC are invaluable, and we cherish the opportunity to continue serving alongside you. Together, let us honor our legacy, embrace the challenges and opportunities that lie ahead, and move forward with renewed determination and enthusiasm.



Loren J. Ranaletta
President/ECH Foundation



SCAN TO GIVE
A gift of any amount will help older adults at ESLC live **"Life. Inspired every day."**

Thank you!

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The **Generations Society** recognizes donors who make unrestricted pledge commitments to Episcopal SeniorLife Communities for a three-year period. The support provides reliable, sustainable resources as we enhance the present, and ensure the future of programs and services for older adults for generations to come.

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The **Frank Allen Society** was created in honor of former board member Frank W. Allen for his commitment and vision to help prepare the Episcopal Church Home for the future. Episcopal SeniorLife Communities gratefully acknowledges the following individuals who have included the Episcopal Church Home Foundation in their estate plans. Their future generosity will ensure that the needs of those we serve will always be met with dignity and compassion.

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We cherish the memory of those society members who have passed away, but whose gifts continue to support ESLC:

- Mr. Rodney Janes
Mr. Ab Lapine
The Rev. & Mrs. Philip and Elsa Schaefer
Ms. Karen Walrath

495
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Thank you for your gifts in 2023.

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 Asbury United Methodist Church
 Aquinas Institute
 Barnard Fire Department
 Bethany Presbyterian Church
 Charlotte Community Association
 Chili Rotary Group
 Chili Senior Center
 Christ Church, Corning
 Christ Church, Pittsford
 Christ Church, Rochester
 Church Home Altar Guild
 Church of St. Luke & St. Simon Cyrene
 Church of St. Mark & St. John
 Church of the Ascension
 Church of the Epiphany
 Church of the Good Shepherd, Webster
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 Crossroads Church
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 Genesee Valley BOCES Cosmetology Students
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 HealthDirect Pharmacy
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 Henrietta Fire Department
 Heritage Christian Services
 Hochstein School of Music

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 Honeoye Falls Family Dollar
 Honeoye Falls Fire Department
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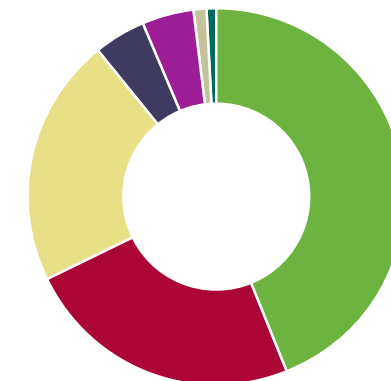
ASSETS	2023	2022
CURRENT ASSETS		
Cash	2,325	865
Accounts receivable, net	1,415	1,238
Current portion of pledges receivable	131	201
Due from third-party payors, net	105	-
Other current assets	1,461	1,698
Total current assets	5,437	4,002
Pledges receivable, net	35	80
Limited use assets	2,769	2,965
Beneficial interest in charitable remainder trust	2,750	2,498
Investments	21,943	24,851
Land, buildings and equipment, net	57,927	52,871
Other non-current assets	5,625	5,759
TOTAL ASSETS	96,486	93,026

LIABILITIES AND NET ASSETS	2023	2022
CURRENT LIABILITIES		
Line-of-credit	1,360	187
Current portion of long-term debt	1,316	1,818
Accounts payable and accrued expenses	4,943	2,104
Accrued payroll and vacation	2,073	1,889
Deferred revenue	399	471
Due to third-party payors	-	99
Other	275	374
Total current liabilities	10,366	6,942
Long-term debt, net	44,400	45,356
Other	7,320	7,821
Net Assets	32,276	30,614
Non controlling interest in net equity of consolidated LLC	2,124	2,293
TOTAL LIABILITIES AND NET ASSETS	96,486	93,026

REVENUE AND EXPENSES	2023	2022
OPERATING REVENUE		
Residential and healthcare services	40,564	37,100
Grant revenue	1,962	3,037
Contributions	253	434
Other	2,012	1,792
Total operating revenue	44,791	42,363
OPERATING EXPENSES		
Residential and healthcare services	39,098	36,295
General and administrative	8,347	7,588
Total operating expenses	47,445	43,883
OTHER OPERATING REVENUE AND EXPENSES		
Loss on sale of property, plant and equipment	(11)	(205)
Investment income, net	3,343	(4,746)
Change in beneficial interest in trust assets	401	(524)
Restricted contributions	677	287
Pension plan adjustment	-	(690)
Other	(263)	(329)
CHANGE IN NET ASSETS	1,493	(7,727)

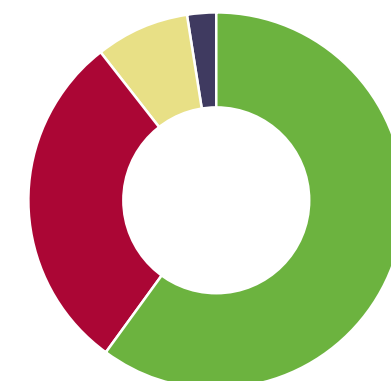
Please note: Unaudited financial information provided.

OPERATING REVENUE



- 43.91% Skilled Nursing
- 24.00% Assisted Living
- 21.28% Independent Living
- 4.49% General & Administrative
- 4.38% Grant Revenue
- 1.38% Service Coordination
- 0.56% Contributions

OPERATING EXPENSES



- 60.08% Salaries & Benefits
- 29.50% Other Direct Service Costs
- 8.08% Depreciation
- 2.34% Government Assessment



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ESLC COMMUNITIES

- 1 **Ashley Woods**
Assisted Living
Memory Care
- 2 **Beatrice Place**
Independent Living
- 3 **Brentland Woods**
Assisted Living
Rockwood Center
Affordable Housing
- 4 **Ellen's Place**
Independent Living
- 5 **Episcopal Church Home**
Skilled Nursing
River Edge Manor
Independent Living
The Center for Rehabilitation
Transitional Care
- 6 **Pinehurst**
Independent Living
- 7 **Seabury Woods**
Assisted Living
Memory Care
Patio Homes
- 8 **Upper South Street**
Affordable Housing
- 9 **Valley Manor**
Independent Living



COMMUNITY PROGRAMS

Neighborhood Program
Service Waiver Coordination
ESSHI